

To the next level

Tech Startup Day / September 19, 2013 / Brussels

To the next level

- What's your next level?
 - > No revenue yet
 - > First revenue
 - > Mature revenue
 - > HUUUUUUUGE revenue

To the next level

- Needed

- > ...

- > The right vision

- > The right money

To the next level

- Needed

- > ...

- > The right vision

- > The right money

The right money

- Clients
- Investors
- Subsidies

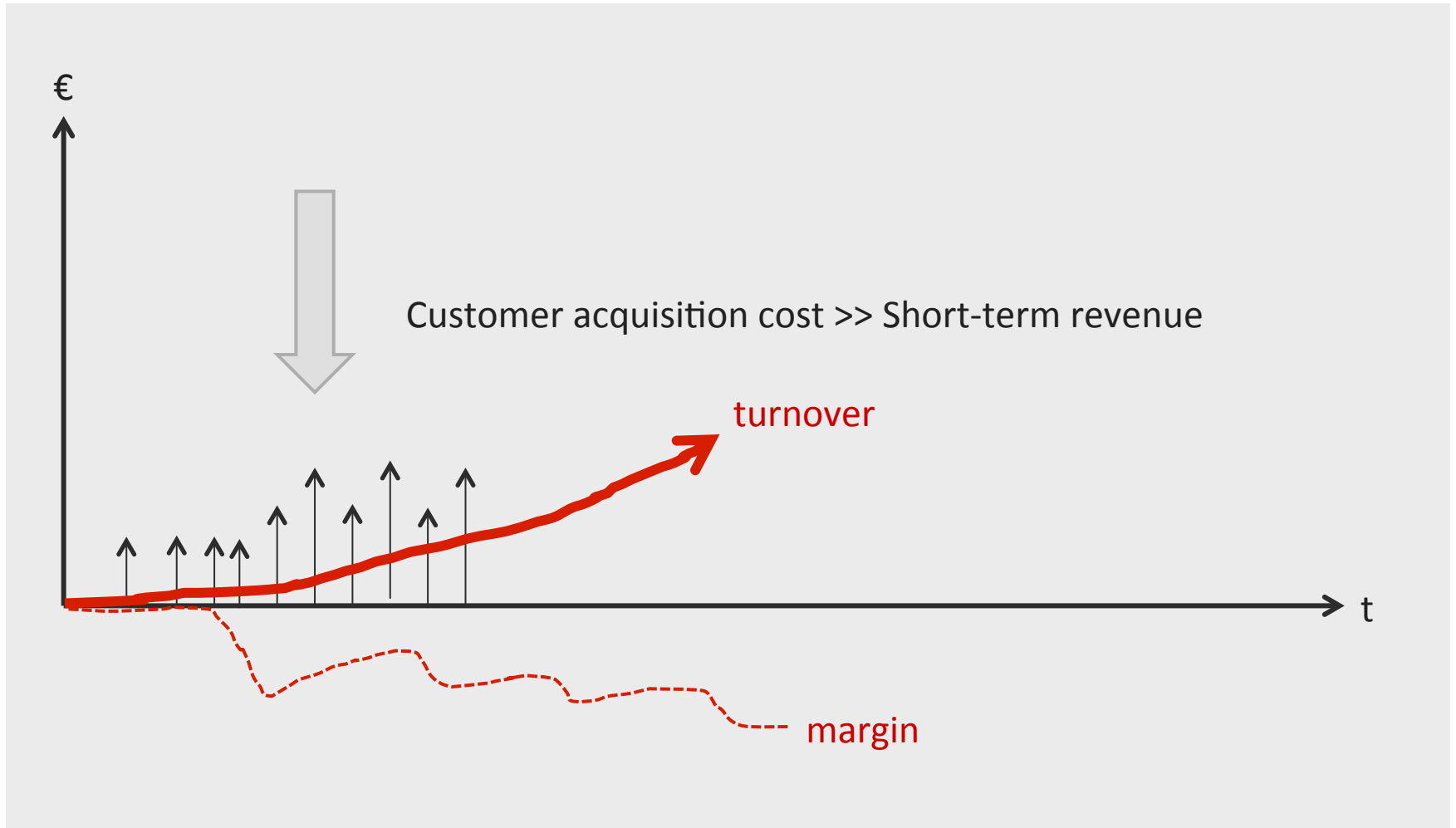
The right money

- Clients → no refund
- Investors → 30% return / year
- Subsidies → co-funding required

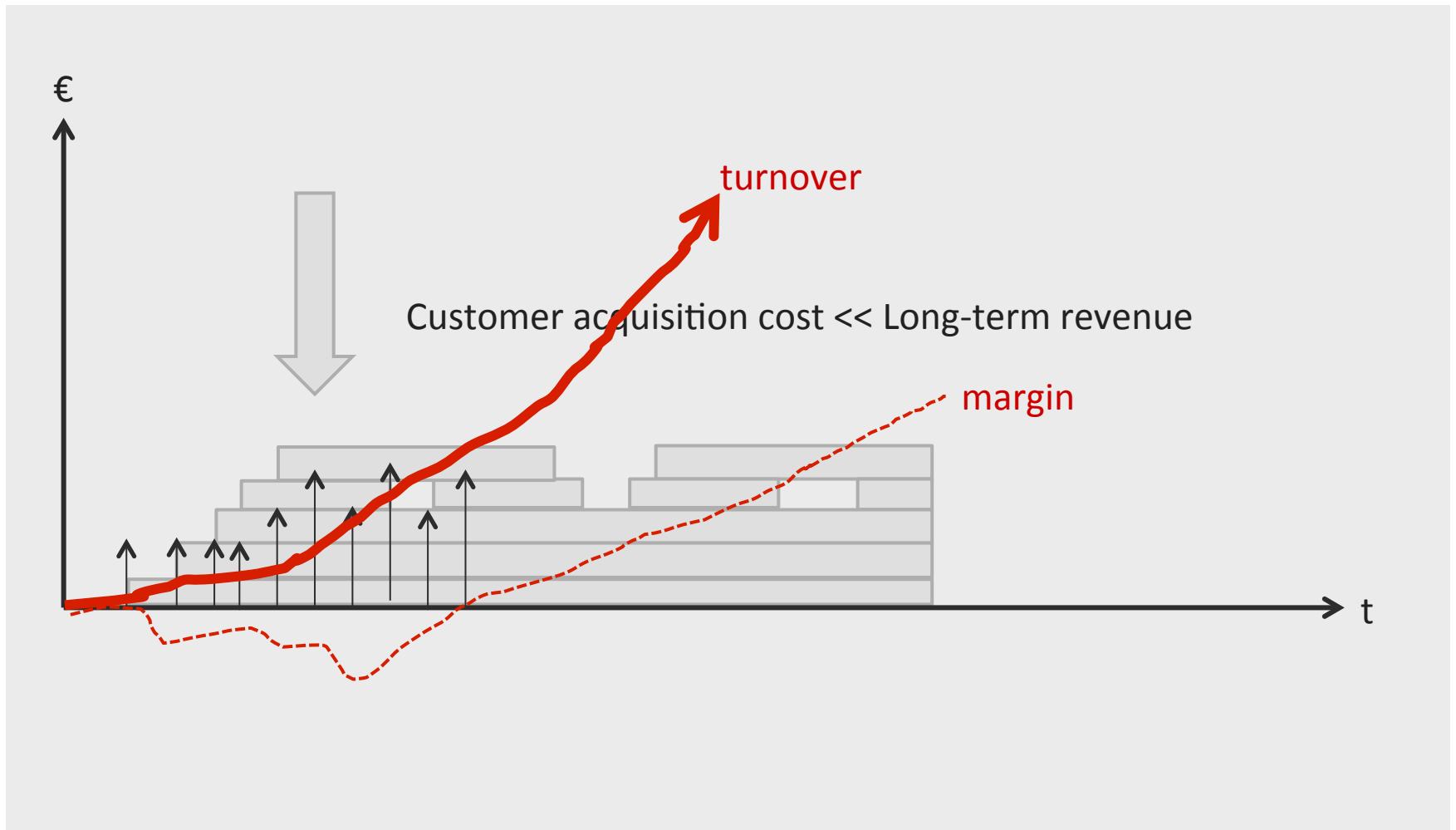
The right money

- Create revenue “layers”
 - > Recurring revenue
 - > Repetitive revenue
 - > One-time revenue

The right money



The right money



The right money

- Repetitive business
 - > ~~Customer Satisfaction~~
 - > Customer-perceived Customer Value

- Recurrent business
 - > ~~Legal or Technical Lock-in~~
 - > Customer-perceived Customer Value

The right money

- Customer Value
 - > Added-value for the (business of the) client

The right money

FUNKYTIME

TRACK TIME, SAVE TIME.

LOGOUT | NL

WOENSDAG 18 SEPTEMBER 2013

WELKOM JAN LAGAST

VRIENDEN FEEDBACK FAQ PROFIEL ACCOUNT

08 32

00:00 > 00:00 Projectnaam € 0.00
18 sep 2013 Omschrijving van de activiteiten Omschrijving van de onkost

woensdag 18 september 2013

	ma	di	wo	do	vr	za	zo
31	29	30	31	1	2	3	4
32	5	6	7	8	9	10	11
33	12	13	14	15	16	17	18
34	19	20	21	22	23	24	25
35	26	27	28	29	30	31	1
36	2	3	4	5	6	7	8
37	9	10	11	12	13	14	15
38	16	17	18	19	20	21	22
39	23	24	25	26	27	28	29
40	30	1	2	3	4	5	6

Timesheet projecten klanten medewerkers facturen rapporten

Timesheet woensdag 18 september 2013 Favorieten

Er is geen tijd ingegeven op deze dag.

Aanbevelen 121 Tweeten

OVER ONS

GEBRUIKSVORWAARDEN

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The right money

- Customer Value

- > Added-value for the (business of the) client

- Customer-perceived

- > Promise it – Do it – Get it confirmed

The right money

FUNKYTIME

TRACK TIME, SAVE TIME.

Laja

.....

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Nu ook werktijd bijhouden via smartphone - 26/03/2013

MEER NIEUWS

**HOUD UW
WERKTIJD
BIJ VIA INTERNET**

klik hier voor een
korte rondleiding...

DEMO SESSIE

GRATIS ACCOUNT

ENEMENTENORGANISATOR, [BOEKHOUDER](#), [INTERIM CTO](#), [ASSISTENT](#), [FINANCIEEL ADVISEUR](#), [PSYCHOLOOG](#), [BEDRIJFSADVISEUR](#)



**“MIJN MAANDELIJKSE FACTUUR
IS NU SNEL GEMAAKT,
EN METEEN JUIST”**
[lees meer...](#)

*Joris Debonnet
Web Developer, FunkyDev*

wat voor wie aanbod **registreren**

startups.be

The right money

“

One sentence has our company growing faster than the market since many years.

“



Michel De Clercq
General Manager
Petersime

How's that?

Words of Michel De Clercq when we asked him about the long-term effects of our advice on the business of Petersime, the global leader in hatching machines for poultry.

To the next level

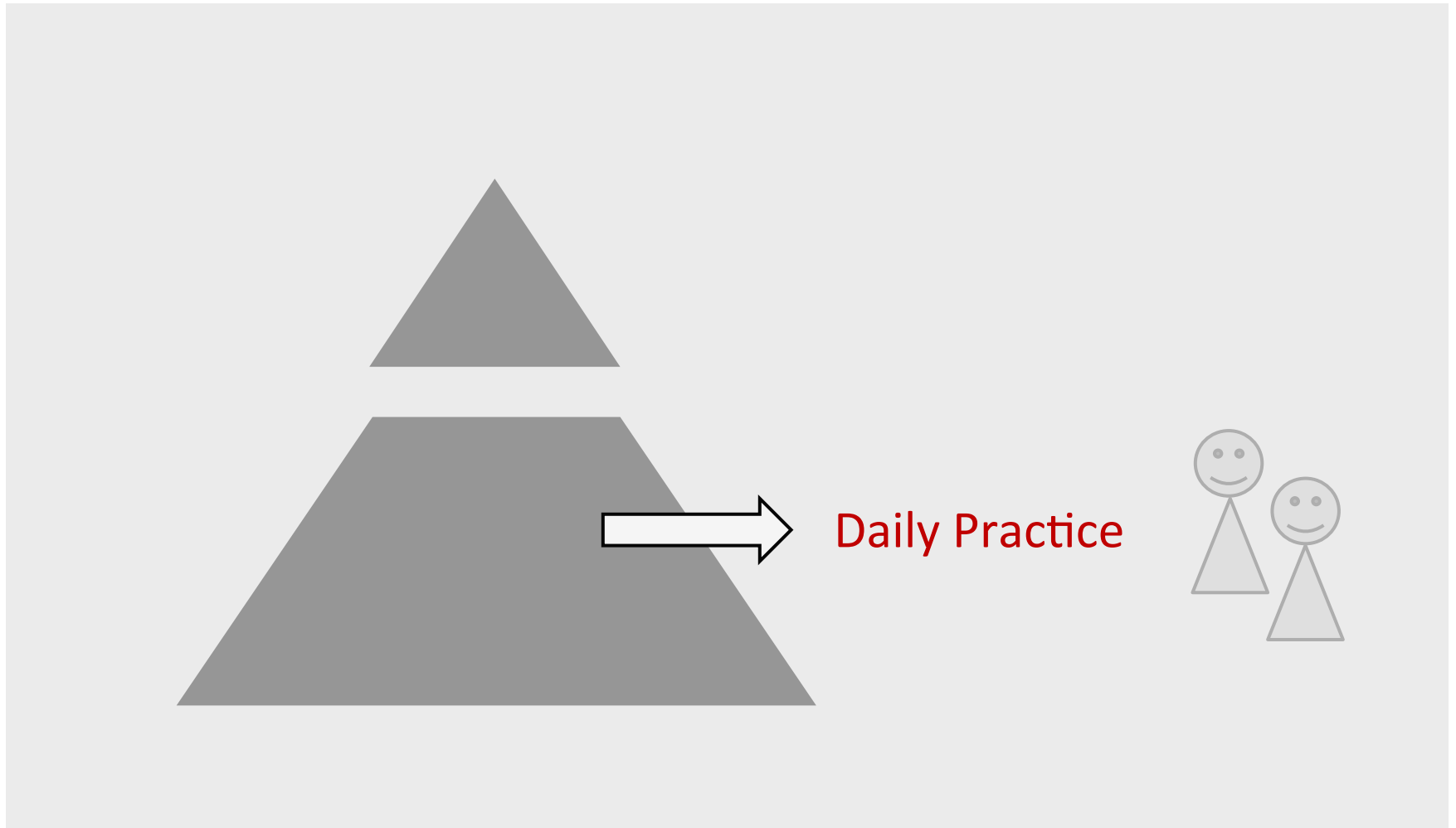
- Needed

- > ...

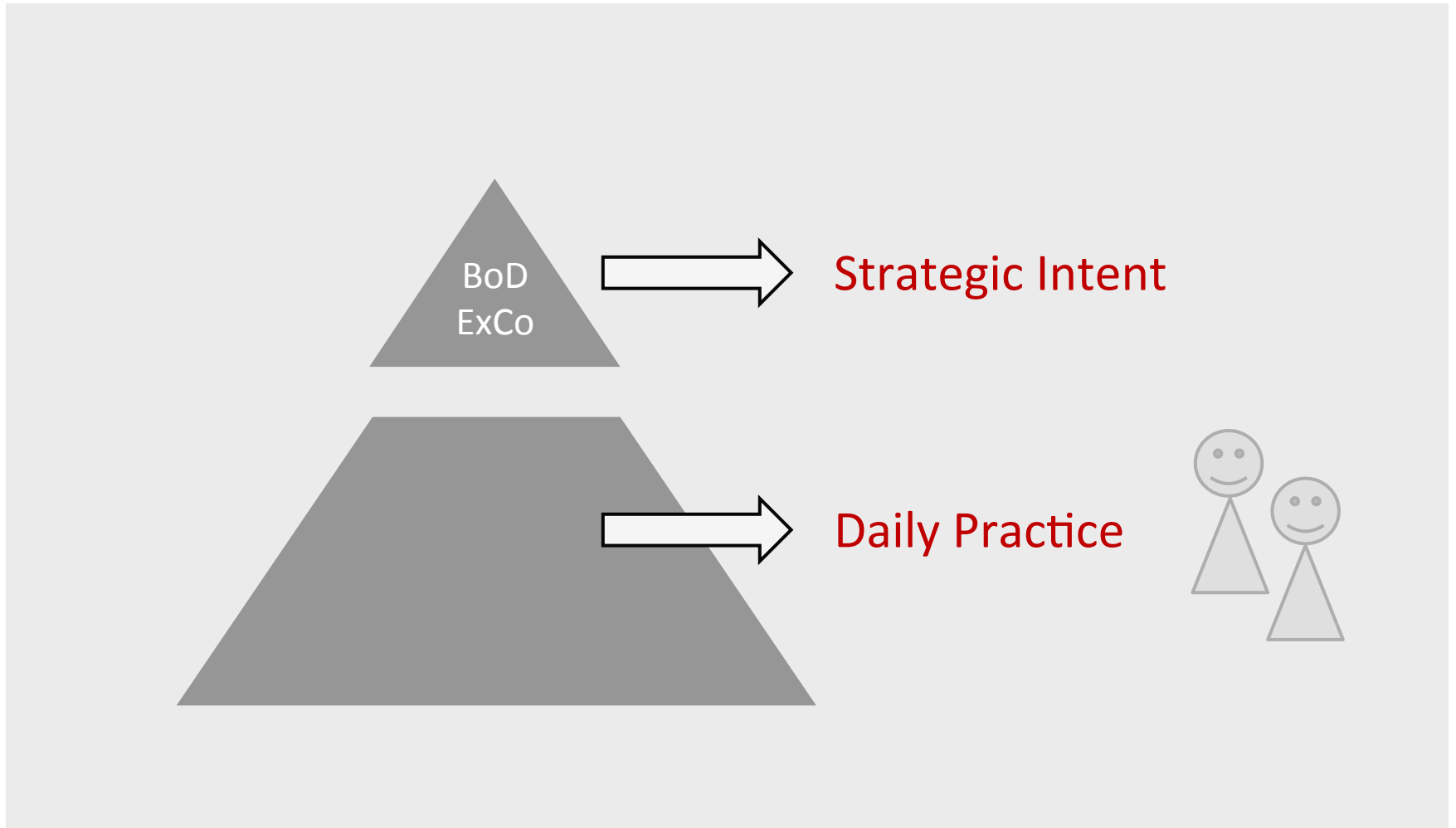
- > The right vision

- > The right money

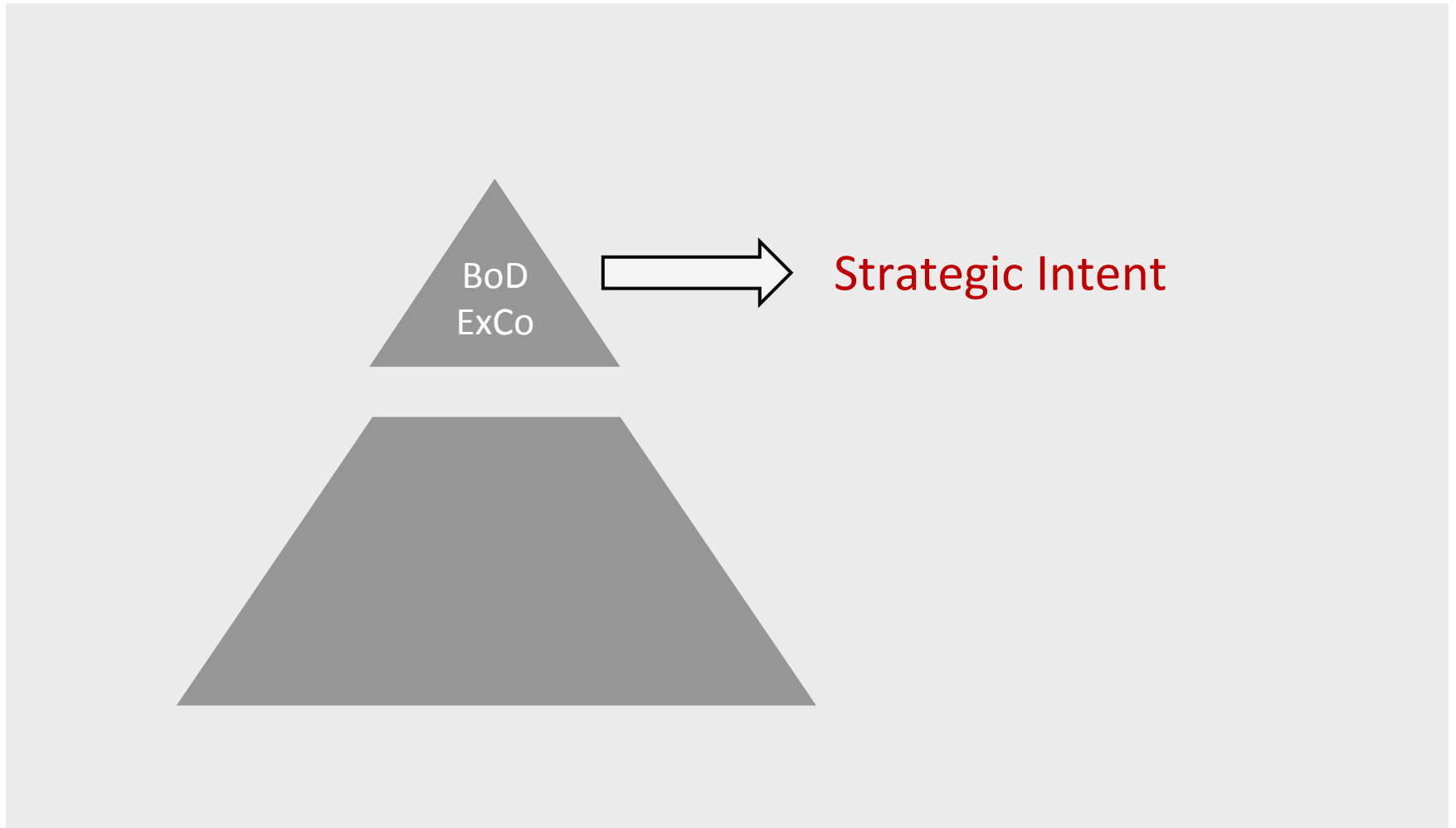
The right vision



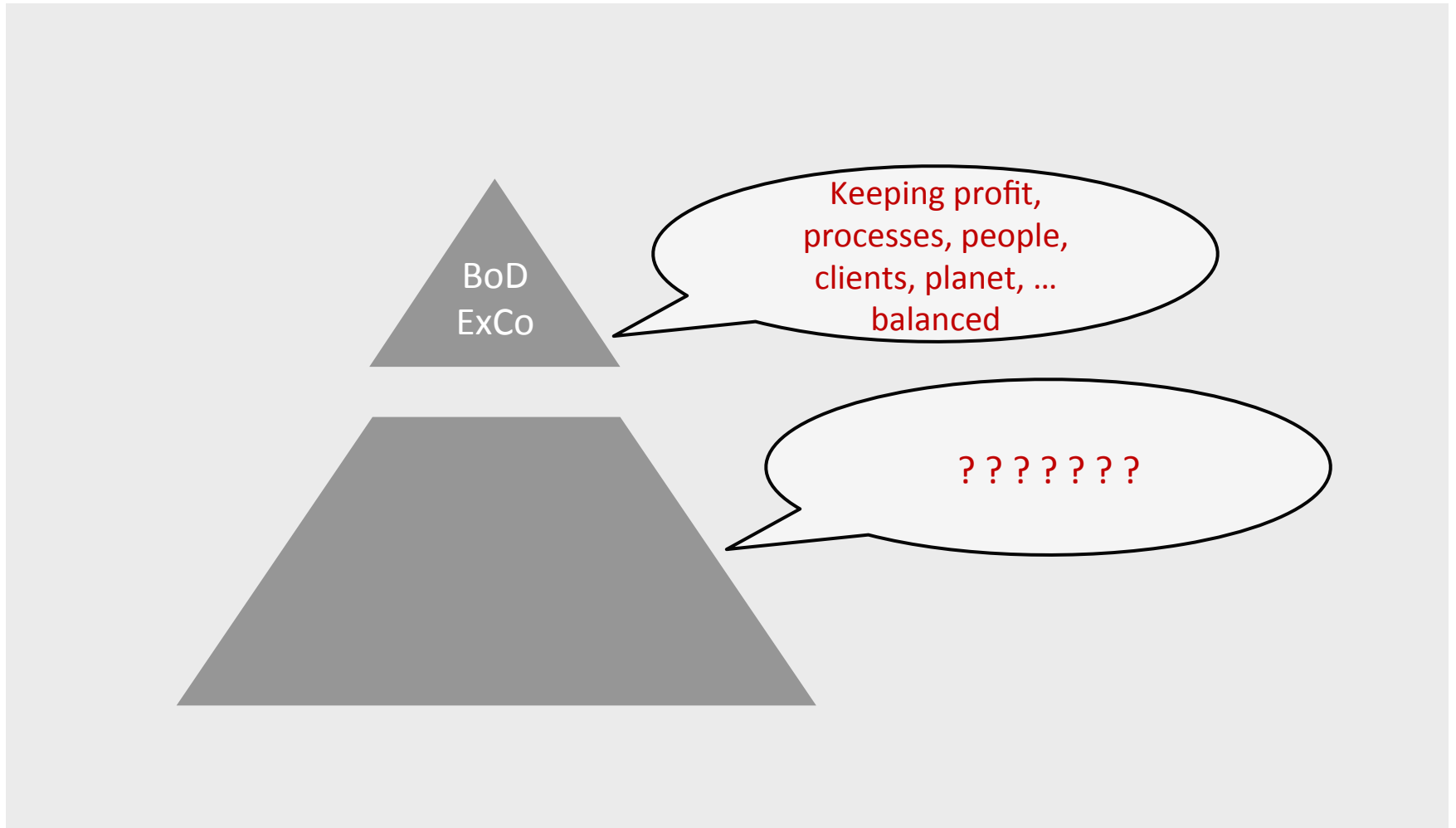
The right vision



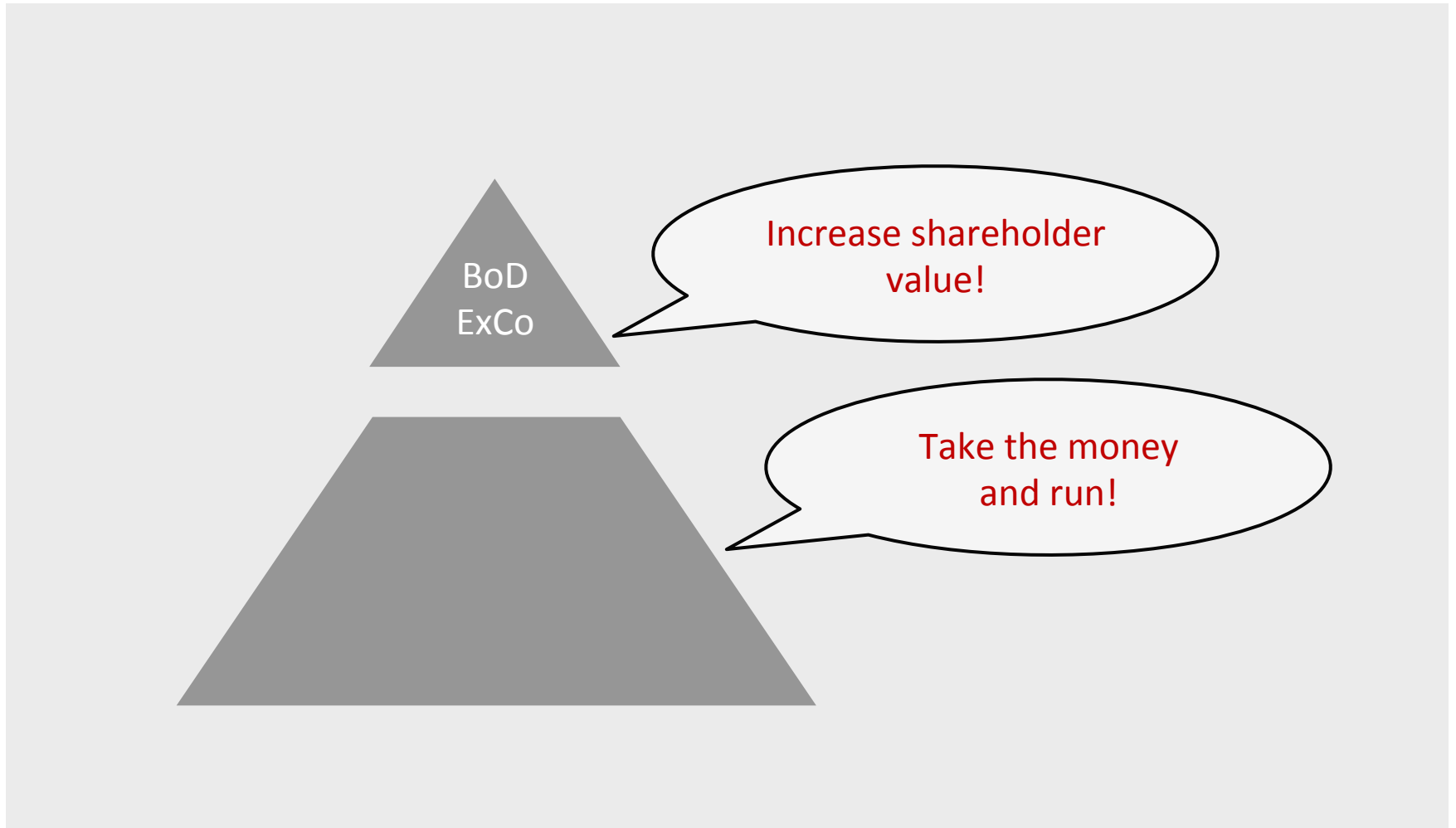
The right vision



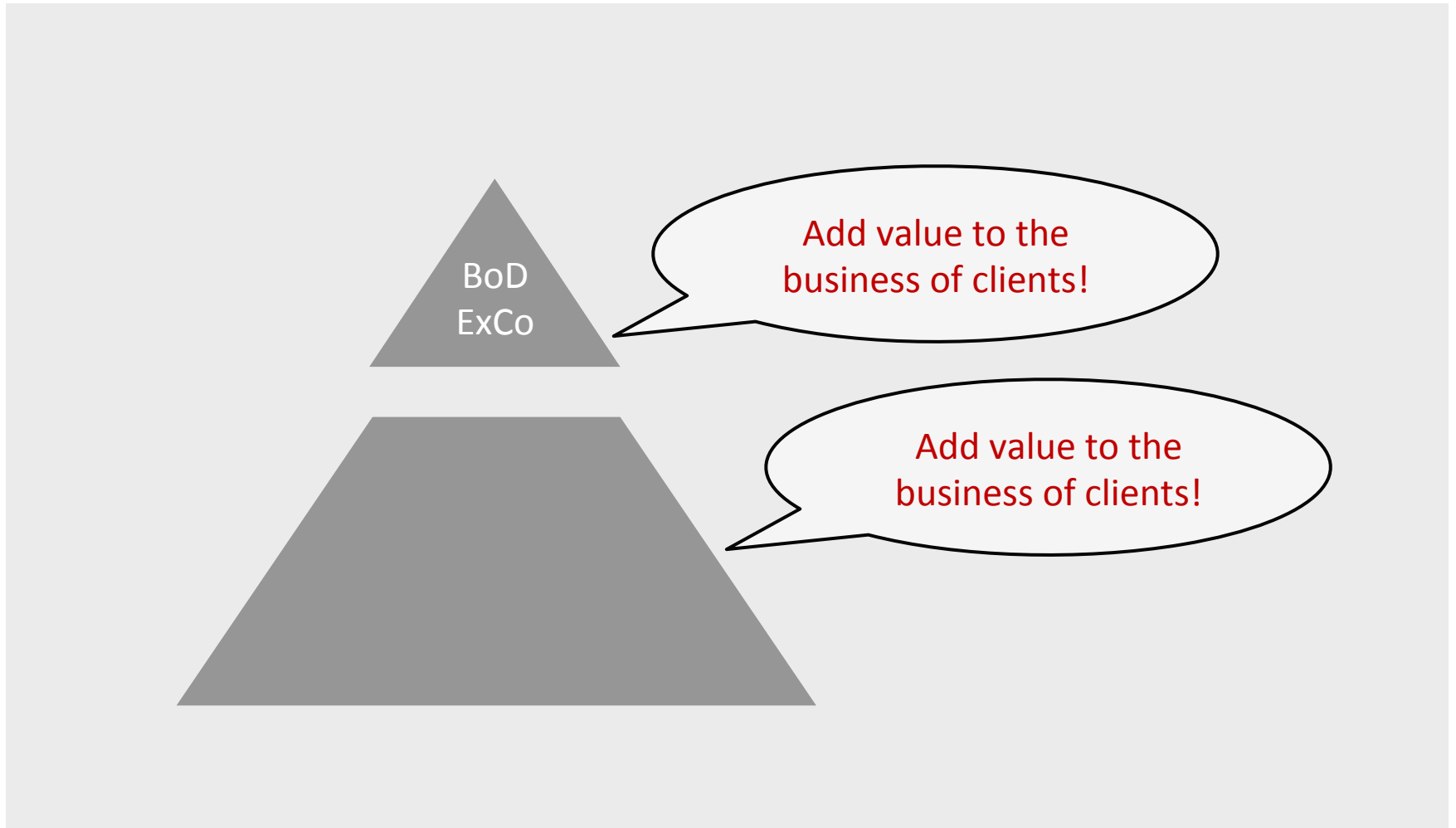
The right vision



The right vision



The right vision



The right vision

Value for clients

Durable
processes



Steadily increasing
shareholder value

Motivated partners
& collaborators

The right vision



MAKING THE WORLD
A MORE HYGIENIC PLACE



OPHARDT hygiene

Start >> Promoting hand hygiene

- Home
- Product News
- Product Videos
- Hygiene
- About us
- Contact
- Guided Search

Hygiene Compliance

- Introduction
- Promoting hand hygiene
 - Simply reliable
 - Signal function
 - Integration
- Optimizing availability
- Achieving Hygiene Goals

Promoting hand hygiene

The right, high-quality dispenser for every application

In medical practice many factors affect whether hand disinfections are regularly performed. Of primary importance in this respect is the availability of functional dispensing systems which support staff in medically effective hand hygiene through:

- easy operation and reliability
- useful functions
- easy integration into daily practice

Simply reliable



Signal function



Integration into daily practise



Like it? Share it!



Language Selection

- English
- Deutsch



Search

To the next level

- Needed

- > ...

- > The right vision

- > The right money

Success !



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